

Jennifer Quintana

jq25@cornell.edu

Current Address

420 Oak Avenue, Apt. 5
Ithaca, NY 14850
(607) 257-8989

Permanent Address

Via Bajada 5,12,20
46010, Valencia, Spain
(96) 431-2200

EDUCATION

Cornell University, School of Hotel Administration, Ithaca, NY

Candidate for Bachelor of Science Degree, May 2012; Cumulative GPA: 3.74

Concentration: Corporate Finance; Concentration GPA: 4.00

Dean's List; Golden Key Honour Society

Cornell University, International Business Program, Ithaca, NY, Summer 2011

Seven-week, twelve-credit certificate program designed to explore important international business issues

RELEVANT COURSES

Finance	Corporate Finance	Financial & Managerial Accounting
Statistics	International Marketing	International Financial Management
Micro- and Macro-Economics	International Economics	Advanced Hospitality Accounting

EXPERIENCE

DEUTSCHE BANC ALEX. BROWN, New York, NY

January-July 2011

Equity Research Analyst

- Assisted Senior Equity Research Analysts covering lodging, timeshare, and skiing industries
- Conducted pricing integrity study to investigate yield management practices of fifteen hotel brands
- Performed research and wrote Initial Coverage reports on one vacation rental and three skiing companies
- Attended quarterly earnings conference calls and wrote FirstCall notes on companies' financial performance
- Updated economic value added (EVA) analysis of lodging C-Corps and lodging REITs
- Assisted in developing revenue and earnings models for vacation rental and three skiing companies

PRICELINE.COM, Stamford, CT

Summer 2010

Financial Analyst

- Assisted Chief Financial Officer in creating business proposals for prospective airline partners
- Analyzed internal budgets and prepared summary reports for department heads
- Prepared monthly financial statements for firm and two sister companies
- Assisted Deloitte & Touche audit team in annual review of organization
- Participated in company presentation at 2009 Information Industry Investor Conference in New York City

MORGAN STANLEY SMITH BARNEY, Ithaca, NY

Summer 2009

Research Analyst

- Assisted Vice President with projects implementing Bloomberg and LexisNexis
- Researched and compiled data on securities to investigate their volatility trends
- Prepared portfolio, income, and cash flow analysis for clients
- Conducted daily presentations on current market conditions and evaluated potential effect on securities
- Analyzed growth trends and revenue streams for start-up high-tech enterprises

SKILLS & ACTIVITIES

Financial	FactSet, EDGAR, NewsEdge, Alpha Accounting System, Morgan Stanley Smith Barney Securities Database
Computer	Excel, PowerPoint, Adobe InDesign
Languages	Fluent in Spanish and German; proficient in French
Eurosim 2008	Minister of Agriculture for Spain in seven-day Model European Community simulation held in offices of European Parliament in Brussels
Hotel Ezra Cornell	Function Manager for reception "Le Monde est Vous" at student-run hotel weekend