

## Jennifer Quintana

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### Current Address

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### Permanent Address

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### EDUCATION

**Cornell University, School of Hotel Administration**, Ithaca, NY  
Candidate for Bachelor of Science Degree, May 2010 Cumulative GPA: 3.74  
Concentration: Corporate Finance; Concentration GPA: 4.00  
Dean's List; Golden Key Honour Society

**Cornell University, International Business Program**, Ithaca, NY, Summer 2009  
Seven-week, twelve-credit certificate program designed to explore important international business issues

### RELEVANT COURSES

Finance	Corporate Finance	Financial & Managerial Accounting
Statistics	International Marketing	International Financial Management
Micro- and Macro-Economics	International Economics	Advanced Hospitality Accounting

### EXPERIENCE

DEUTSCHE BANC ALEX. BROWN, New York, NY January-July 2009

#### *Equity Research Analyst*

- Assisted Senior Equity Research Analysts covering lodging, timeshare, and skiing industries
- Conducted pricing integrity study to investigate yield management practices of fifteen hotel brands
- Performed research and wrote Initial Coverage reports on one vacation rental and three skiing companies
- Attended quarterly earnings conference calls and wrote FirstCall notes on companies' financial performance
- Updated economic value added (EVA) analysis of lodging C-Corps and lodging REITs
- Assisted in developing revenue and earnings models for vacation rental and three skiing companies

PRICELINE.COM, Stamford, CT Summer 2008

#### *Financial Analyst*

- Assisted Chief Financial Officer in creating business proposals for prospective airline partners
- Analyzed internal budgets and prepared summary reports for department heads
- Prepared monthly financial statements for firm and two sister companies
- Assisted Deloitte & Touche audit team in annual review of organization
- Participated in company presentation at 2008 Information Industry Investor Conference in New York City

SMITH BARNEY INC., Ithaca, NY Summer 2007

#### *Research Analyst*

- Assisted Vice President with projects implementing Bloomberg and LexisNexis
- Researched and compiled data on securities to investigate their volatility trends
- Prepared portfolio, income, and cash flow analysis for clients
- Conducted daily presentations on current market conditions and evaluated potential effect on securities
- Analyzed growth trends and revenue streams for start-up high-tech enterprises

### SKILLS & ACTIVITIES

<b>Financial</b>	FactSet, EDGAR, NewsEdge, Alpha Accounting System, Smith Barney Securities Database
<b>Computer</b>	Excel, PowerPoint, Adobe InDesign
<b>Languages</b>	Fluent in Spanish and German; proficient in French
<b>Eurosim 2005</b>	Minister of Agriculture for Spain in seven-day Model European Community simulation held in offices of European Parliament in Brussels
<b>Hotel Ezra Cornell</b>	Function Manager for reception "Le Monde est Vous" at student-run hotel weekend